



## Transparency for a Newly Integrated Supply Chain

### ABOUT DAPICON

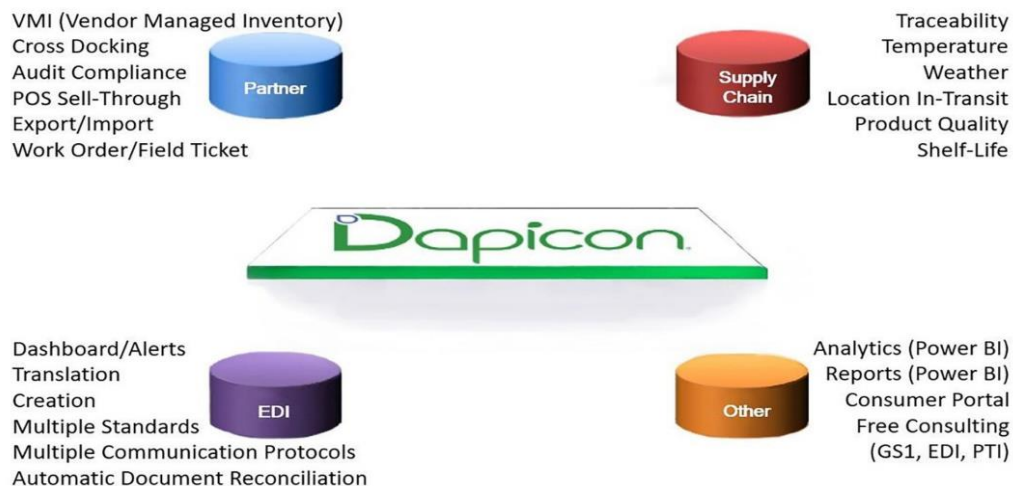
Dapicon, Inc. is a supply chain technology provider, keeping you relevant and efficient through various EDI services, supply chain services, partner services, traceability, visibility, and automation. Our solutions come from 30+ years of senior leadership and experience in the food industry, working with each segment in the supply chain and key trade associations to create supply chain and technology best practices for our industry.

### OUR INDUSTRY EXPERIENCE

- Have 33 years of experience in the food industry working with:
  - Manufacturers/Suppliers
  - Growers/Shippers
  - Retailers
  - Distributors/Wholesalers
  - Foodservice Operators
  - Government Agencies (FDA / USDA)
  - Trade Associations (all fresh foods, CPG, retail and foodservice associations)
- Former employment with PMA (Produce Marketing Association)
  - Former lead architect and lead staff of the PTI (Produce Traceability Initiative)
- Former employment with GS1
  - Product ID (GTIN, UPC, SSCC), Location ID, and Asset ID
- Facilitator or Chair of 30+ global industry best practice committees
  - Supply Chain Demand Forecasting

### OUR SERVICES

## Dapicon Core Services





- **PARTNER SERVICES**

- **VMI (VENDOR MANAGED INVENTORY):** we utilize both the 852-Product Activity Data EDI transaction and the 855-Purchase Order Acknowledgment EDI transaction to facilitate the VMI process between a buyer and seller, including performing the analytics needed to manage the inventory of their customers.
- **CROSS DOCKING:** we utilize EDI transactions and a user interface to facilitate the cross-docking process between a supplier, the cross-dock facility, and the buyer. It includes document reconciliation, alerts, and change management.
- **AUDIT COMPLIANCE:** we provide the status of 3<sup>rd</sup> party audit compliance checks to ensure audits were completed and passed. An indicator on the CoC will show if an entity was not current with their 3<sup>rd</sup> party audits.
- **POS (POINT OF SALE) SELL-THROUGH:** for those companies that share their POS data with us, we share sell-through reports so that suppliers know what actually moved to the consumer, rather than what moved to the DC or Distributor.
- **EXPORT/IMPORT:** working toward automating and digitizing a lot of the mundane processes and extensive documents that are associated with importing and exporting goods. Looking for Charter Members that will provide additional input for this feature.
- **WORK ORDER/FIELD TICKET MOBILE APP:** we have taken a very important process that has traditionally been handled via phone or paper and made it mobile. Our app automates the notification of Work Order and/or Field Ticket information, including managing changes.

- **SUPPLY CHAIN SERVICES**

- **TRACEABILITY:** We provide our Chain of Custody (CoC) traceability services, giving the supply chain visibility on who had possession of the product, when, where, and for how long. This information is searchable by GTIN, UPC, Lot/Batch # and filtered by Ship Date, Ship From, Ship To, etc. For each custodial of the product, we show:
  - **PATH** = When did it come into their possession and when did it leave their possession
  - **DURATION** = How long did they have it while in their possession
  - **CONTACT** = Contact information
  - **DETAILS** = Key reference information including Work Order/Field Ticket #, PO#, INV #, BOL #, Store PO #, etc.
- **TEMPERATURE:** For those legs of the supply chain where temperature loggers are used, we partner with Temperature Logger companies (e.g. DeltaTrak) to incorporate their data into our CoC.
- **ROUTE ALERTS (WEATHER/TRAFFIC):** We incorporate weather and traffic feeds into our CoC so that users can be alerted and/or view when weather or traffic can prevent the shipment from reaching its destination.
- **SHIPMENT LOCATION:** For loggers that have location and GPS services, we incorporate real-time location data into the CoC so users can see where the shipment is in-transit.





- **PRODUCT QUALITY / SHELF-LIFE:** We utilize our patented algorithm developed by the Univ of South Florida and Univ of Florida that assess product quality and estimates shelf-life lost by commodity/variety based upon cut-to-cool times, transportation temperatures, and duration of temperature/humidity.
- **EDI (ELECTRONIC DATA INTERCHANGE) SERVICES:**
  - We provide EDI services between you and your trading partners
  - We translate EDI files TO any format or FROM any format
  - We interconnect with different VANs (Value Added Networks)
  - We provide customizable EDI dashboards giving you quick visibility on how many transactions were sent, received, acknowledged, rejected, pending, status, etc.
  - We support different communication protocols, different standards, different versions
  - We provide various search criteria (e.g. by PO, by INV, by GLN, by control #, etc.)
  - We enable users to create EDI transactions from scratch, from file uploads, or sourced and then edited from other documents (e.g. PO → Invoice, Invoice → ASN)
  - We provide a product catalog for item/case translation (file upload, manual upload)
  - We provide a location catalog for location identification (file upload, manual upload)
  - We provide automatic document reconciliation on three documents: the Purchase Order, the corresponding Invoice, and the corresponding ASN (Advanced Ship Notice).
- **OTHER SERVICES**
  - **ANALYTICS:** create powerful predictive and prescriptive analytics using our powerful Power BI tool or use our suite of reports to further analyze your business and identify patterns.
  - **AGILE REPORTING:** we have several default reports specific for both buyers and sellers and with the utilization of our Power BI tool, you will have unlimited access to various other reports to help you analyze your business even further.
  - **CONSUMER PORTAL:** we provide a portal for the consumer that allows them to receive FDA/USDA alerts on foods/pharmaceutical products, notifications from our buyer and supplier partners, and features to help them find their favorite stores, favorite restaurants, favorite foods, and favorite recipes. Dapicon members (buyers/sellers) will be allowed to send notifications to these consumers to help mitigate or clarify any FDA/USDA alerts that implicated one of their products and/or facilities.
  - **FREE CONSULTING:** we understand that the alphabet soup within our industry can be confusing (e.g. PTI, EDI, GS1, GTIN, UPC, SSCC, ASN, etc.). With 30+ years of experience working for and with various standards organizations and having participated and/or chaired over 33 best practice committees on these topics and more, you will not find another organization that has the insights, industry scenarios, user-friendly explanations or understanding of how and why these technologies/standards work nor how they work in our industry. We have videos, documents, and provide virtual consulting for free. We will even provide on-site training, provided you cover all travel-related expenses.

